

# Less Queuing, Service, Cheapest Prices!

## FOR IMMEDIATE RELEASE - 1ST APRIL 2016

Revolutionising the way we operate, Asian Beer Cafe has cut down its pouring of a jug of beer on tap from 20 seconds to just 8 seconds!

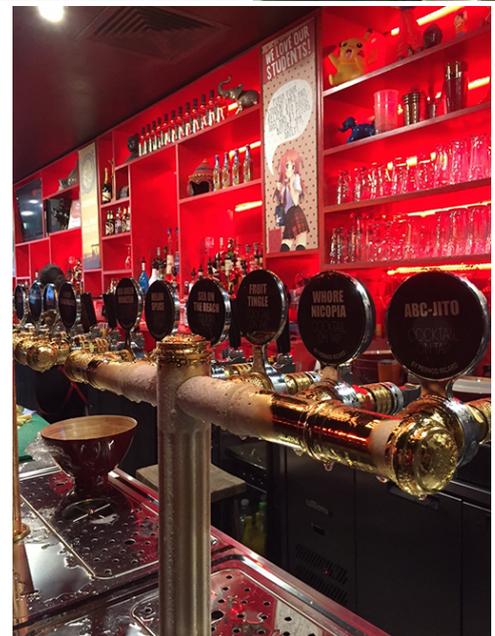
Using custom designed taps has made beer pouring that much faster with the Fast Pour beer tap system.

Commercial Director, Stewart Koziara says "We have been working with Andale for some time to get this right to dramatically speed up our service on busy nights of our house beer which can see us go through 20% more beer at peak."

Asian Beer Cafe has also revolutionised the way it makes cocktails. Some months ago, its cocktail section changed by introducing 12 cocktails, all served via beer taps. "We have more cocktail taps than anyone else in Australia & the speed at which we can serve our customers has been materially affected for the better! We've have not only doubled our quantities but also can get a cocktail garnished within a few minutes for a cheaper price too", says Stewart.

Speed of service is the prime objective for Asian Beer Cafe moving forward and using technology as its catalyst.

For further information or enquires please email [jillian@retailsavvygroup.com](mailto:jillian@retailsavvygroup.com) or call 03 9825 8903.



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## ABOUT RETAIL SAVVY GROUP

Stewart Koziara and Anna Carosa are serial entrepreneurs. They have been in the retail game for collectively over 50 years. A husband and wife team, they are owners of the Retail Savvy Group, which currently owns and operate the following venues:

Asian Beer Café - [www.asianbeercafe.com.au](http://www.asianbeercafe.com.au)

Father's Office - [www.fathersoffice.com.au](http://www.fathersoffice.com.au)

The Shaw Davey Slum - [www.theshawdaveyslum.com.au](http://www.theshawdaveyslum.com.au)

The Bank - [www.thebankoncollins.com.au](http://www.thebankoncollins.com.au)

Serial Entrepreneur, **Anna Carosa**, is co-owner and co-founder of The Retail Savvy Group.

Anna has been in business for 20 years and has been at the forefront of young and entrepreneurial business leaders in Australia. Along the way, Anna has picked up a string of prestigious awards including being inducted into the Business Women's Hall of Fame, Young Hero's Award recipient, Young Australian of the Year finalist, Telstra Business Women's Award finalist in two categories and the Pearcey Foundation Award for Innovation & Pioneering Achievement. One of Anna's significant achievements was at age 20, when Anna and her brother Domenic raised AUD \$16.8 million to list their private Internet company on the Australian Stock Exchange. Anna was the youngest woman in Australia to achieve this.

Most recently she has won a litany of industry, peer and business awards for the Retail Savvy Group.

Anna is Managing Director The Retail Savvy Group and is the heart of soul of the business, acting as quality assurance together with Stewart and the rest of the senior management team.

Anna takes the creative lead on the concept and interior design of the venues, working with trades people and suppliers to bring her concepts to life. She also heads up the marketing and functions teams that operate from the South Yarra head office. Food was a big part of Anna's childhood; one of her fondest childhood memories was making her mother's secret pasta sauce for the family every Sunday. Her passions for food, flavours and family have given her the ingredients for success.





With a long and extensive background in hospitality and retail, **Stewart Koziara** is the co-founder and co-operator of the Retail Savvy Group. He is also a Fellow of the Institute of Chartered Accountants in Australia.

As a participant in the retail and hospitality industries for over 25 years now, Stewart has extensive experience derived as an owner and CEO of some of Australia's leading and most innovative food concepts. Having been mentored by pioneers of the food retail industry in Australia, Stewart lends his industry experience in the provision of industry and research reports and concept reviews.

Further, Stewart has participated in numerous presentations on leadership, motivation and strategic planning for companies such as Bankers Trust, ABN Amro, William Blue Hospitality School, Ernst & Young and Mission Australia, among others. Stewart has also appeared in many business magazines including the cover of the Entrepreneur section of The Australian, the cover of the "Charter" magazine, has been a past Finalist of Ernst & Young's "Young Entrepreneur of the Year" in 2005 and most recently he and Anna have won industry, peer & business awards for the Retail Savvy Group.

He also founded a number of retail related companies including Performis, a retail training and performance improvement business and registered Training organisation, wagamama Australia, the celebrated pan Asian noodle bar concept from London, shopperLOGIC, an on-line mystery shopping research solution and Concep UK, an integrated marketing agency among others. All businesses were successfully sold out to management. Stewart specializes in concept development and roll out, leadership, evaluating franchisors & franchisees, effective communication, sweating assets, improving operating margins, commercial negotiations and motivation.

For more information, please visit [www.retailsavvygroup.com](http://www.retailsavvygroup.com)

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